



# AT SHOWPLACE– LAS VEGAS CONFERENCE & TRAINING SCHEDULE

Revised September 1, 2022 | Subject to Change

## TUESDAY, SEPTEMBER 20, 2022 LOCATION

2PM - 5PM Registration Open for Exhibitors **ONLY** Paradise Event Center Foyer  
Westgate Convention

## WEDNESDAY, SEPTEMBER 21, 2022 LOCATION

7AM - 8AM Registration Open: WreckMaster & ERSCA Training **ONLY** Paradise Event Center Foyer  
Westgate Convention Center

8AM –6PM Registration Open

### TRAININGS & CLASSES

8AM - 12 Noon ERSCA Quick Clearance Advanced Carrier & Wrecker Training **(Part I - 4 Hrs Hands-On)** Westgate North Parking Lot  
Shane Coleman, ERSCA, Includes Lunch

8AM - 12 Noon WreckMaster Rotator Recovery Training **(Part I - 4-Hrs classroom)** Conference Room 13-14  
Bruce Campbell & Jeff Martin, WreckMaster, Includes lunch Westgate Convention Center

1PM - 5PM ERSCA Quick Clearance Advanced Carrier & Wrecker Training **(Part II - 4 Hrs Classroom)** Conference Room 11-12  
Shane Coleman, ERSCA Westgate Convention Center

1PM - 5PM WreckMaster Rotator Recovery Training **(Part II – 4-Hrs Hands-on)** Westgate North Parking Lot  
Bruce Campbell & Jeff Martin, WreckMaster

### CONFERENCES SEMINARS

12 Noon – 1:45PM Don't Kill your Golden Goose Succession Strategies to Protect & Perpetuate Your Business Conference Room 7-8  
Larry Oxenham, American Society for Asset Protection Westgate Convention Center

2PM– 2:50PM Workers Comp and Payroll Trends in the Towing Industry Conference Room 7-8  
Roger F. Reedy & Alyson Hutchins, BBSI Westgate Convention Center

3PM – 5PM Training for Towing & Recovery of Alternative Fuel Vehicles (AFV) 2Hrs Conference Room 7-8  
John Borowski, AutoReturn Westgate Convention Center

## THURSDAY, SEPTEMBER 22, 2022 LOCATION

7AM – 8AM Registration Open to Carte Blanche Passport Participants **ONLY** Paradise Event Center Foyer  
Westgate Convention Center

8AM – 5PM Registration Open Paradise Event Center Foyer  
Westgate Convention Center



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**THURSDAY, SEPTEMBER 22, 2022 - CONTINUED**

**LOCATION**

## TRAININGS & CLASSES

8AM - 12 Noon	WreckMaster Rotator Recovery Training ( <b>Part I - 4-Hrs Hands-on</b> ) Bruce Campbell & Jeff Martin, WreckMaster, Includes lunch	Westgate North Parking Lot
1PM - 5PM	WreckMaster Rotator Recovery Training ( <b>Part II - 4-Hrs classroom</b> ) Bruce Campbell & Jeff Martin, WreckMaster	Conference Room 13-14 Westgate Convention Center
8AM – 10AM	Operator Safety & Legislation Roundtable Quinn Piening, CTTA President & Shane Coleman, ERSCA	Conference Room 9-10 Westgate Convention Center
1PM - 2PM	TROC “Intake Session” TROC CO-CHAIRS Sam Johnson, CTTA	Conference Room 9-10 Westgate Convention Center

## COURSES

9AM – 2PM	Recovery Billing 5HR Course – <b>Part I</b> Presented by Bob & Eric Fouquette (Includes Carte Blanche Passport)	Conference Room 1-3 Westgate Convention Center
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## CONFERENCES & SEMINARS

8AM – 8:50AM	Building Your Dream Team Presentation David Saline, DRIVE	Conference Room 7- 8 Westgate Convention Center
8AM – 8:50AM	“Active Safety and Saving Lives” Scott Watkins, Mobile Video Computing Solutions & Allen Jay, Mobileye An Intel Company	Conference Room 11-12 Westgate Convention Center
9AM – 9:50AM	Advances in Private Property Impounding Jim Shellhaas, Ranger SST	Conference Room 7-8 Westgate Convention Center
9AM – 9:50AM	Putting a Handle on the Real Profit Center of Your Business John Borowski, AutoReturn	Conference Room 11-12 Westgate Convention Center
10AM – 10:50AM	The Insider’s Guide for Staying On Top of Google Searches Kevin McMillan, Lift Marketing	Conference Room 7-8 Westgate Convention Center
10AM – 10:50AM	Accident Remediation, Making Money and Getting Paid for Supplying Environmental Services Ed Grubbs & Jim Figueira, Environmental Chemical Solutions	Conference Room 11-12 Westgate Convention Center
11AM – 11:50AM	Safe and Effective Car Carrier Operation Terry Abejuela, American Towman	Conference Room 7-8 Westgate Convention Center
11AM – 11:50AM	Energy Security Agency: Electric Vehicles Challenges and Solutions for Tow and Recovery Professionals Bobby Schneider, Energy Security Agency	Conference Room 11-12 Westgate Convention Center



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11AM – 5PM

EXHIBIT HALL OPEN

## FRIDAY, SEPTEMBER 23, 2022

## LOCATION

8AM – 5PM

Registration Open

Paradise Event Center Foyer  
Westgate Convention Center

### COURSES

9AM – 2PM

Recovery Billing 5HR Course – **Part II**  
Presented by Bob & Eric Fouquette

Conference Room 1-3  
Westgate Convention Center

### CONFERENCES & SEMINARS

8AM - 8:50AM

Finding Qualified Drivers & Mechanics in 2022  
Daniel Ostrov, Whiterail Recruits

Conference Room 7- 8  
Westgate Convention Center

8AM - 8:50AM

Ensuring Every Tow is Safe  
Terry Abejuela, American Towman

Conference Room 11-12  
Westgate Convention Center

9AM - 9:50AM

Grow Your Towing Business Online  
Jared Fischgrund & Chris Blake, OMG Tow Marketing

Conference Room 7- 8  
Westgate Convention Center

9AM – 9:50AM

Energy Security Agency: Electric Vehicles  
Challenges and Solutions for Tow and Recovery Professionals  
Bobby Schneider, Energy Security Agency

Conference Room 11-12  
Westgate Convention Center

10AM - 10:50AM

The Tower as Incident Commander  
James Bennett Jr., Beard's Towing

Conference Room 7- 8  
Westgate Convention Center

10AM - 10:50AM

Maintaining a Clean Compliant VSF (Vehicle Storage Facility)  
Ed Grubbs & Jim Figueira, Environmental Chemical Solutions

Conference Room 11-12  
Westgate Convention Center

11AM – 11:50AM

The Latest Tech Trends for Managing Your Towing or Roadside Business  
Todd Althouse, Traxero, LLC

Conference Room 7- 8  
Westgate Convention Center

11AM – 11:50AM

How Bigger Profits Means More Free Time For You  
David Saline, DRIVE

Conference Room 11-12  
Westgate Convention Center

12 Noon - 5PM

EXHIBIT HALL OPEN

## SATURDAY, SEPTEMBER 24, 2022

## LOCATION

### COURSE

9AM – 12 Noon

Recovery Business Success  
Documenting the Recovery, John Borowski, AutoReturn  
Billing the Recovery, Ron Myers, Pine Tree Towing, Collecting on Recovery  
Invoice Collection, John Borowski, AutoReturn

Conference Room 1-3  
Westgate Convention Center